



Recognized by Oracle
Preferred by Customers

Specialized
Oracle Business Intelligence
Foundation

Company Profile

www.etqan-tech.com

Word of CEO

Etqan-Tech is a Customer Centric incorporation, with main focus on providing exceptional quality IT solutions & Services. With more than 5 years of experience, we have built up a strong and solid reputation as an efficient and flexible solution provider for both Business Intelligence and Business consulting. Etqan-Tech is a leader in implementing and training of **Oracle Business Intelligence & Oracle Business Intelligence Applications** on **Oracle Exalytics** In-Memory Machine.

As the name "Etqan" implies, the High Quality is one of the main pillars of Etqan-Tech Company. We care about the **"Mastery and Proficiency"** characteristics of our consultants.

Etqan-Tech is founded in the mid of 2010 as Egyptian joint stock company located in Cairo, Egypt. Serving Europe, Middle East and Africa (EMEA)

We are glad that Etqan-Tech is **"ORACLE GOLD PARTNER"** since September 2010 and **"SPECIALIZED IN BUSINESS INTELLIGENCE FOUNDATION"** since September 2012.

Haitham Foda



"It is difficult, but not impossible, to conduct strictly honest business."

Ghandi

Exceptional Quality

Etqan -Tech Strategic Framework

Etqan-Tech Vision

To become the most Reliable and Respected IT Solutions and IT Services Provider in the Middle East & Africa region by providing superb quality ; from the Customer & Partner perspective; Achieving profitable ROI for the shareholders. In Addition to have Happy & Satisfied employees committed to growth & improvement.

Etqan-Tech Mission

We aim at empowering People & Business to make the best use of their Infra structure and Data by providing the best quality IT services & products developed by the exceptional high qualified team.

Etqan-Tech Core Values

Commitment : Striving to fulfill our commitments

Excellence : Providing superior performance & output

Accountability: Taking responsibility for our actions

Integrity: Stand up for what is morally right.

Teamwork : Working collaboratively to maximize the collective output

Value People: Valuing & Respecting our customers, partners & team members



We are guided by our values

Etqan-Tech Strategy

The strategy of Etqan-Tech is to be differentiated by its High Quality Output & Outcomes. The way to achieve this is to cultivate the quality culture in the Organizational culture inspiring the employees to follow the quality policies and procedures till they get into the habit of doing it. Etqan-Tech is targeting all the industries (not focusing on specific vertical)



Differentiation is our strategy

Etqan-Tech Offerings

Consulting

- Business Intelligence (BI)
- Data ware housing (DWH)
- Business Analysis (BA)
- Service Oriented Architcutre (SOA)
- Exalytics Machine Implementation
- Data Quality Projects
- Database Administration
- Performance Tuning

Training

- Business Intelligence (OBIEE)
- Oracle Dat alntegration (ODI)
- Oracle BI Applications (ERP/CRM)
- Data warehouse Design (DWH)
- Application Express (APEX)
- Oracle DB Administration
- Service Oriented Architcutre (SOA)

Development

- BI Development
- ETL Development
- APEX - Oracle Technology
- ADF Development

Support & Outsourcing

We Provide Support Services and outsourcing Services for :

- Operating System
- Database Addministration
- Middleware



Customer Satisfaction is our goal



Etqan-Tech Skills

Etqan-Tech believes that **"Our success is driven by the professionalism, expertise and passion of our people"**. We employ people with the highest potential and the right attitude; to encourage them to develop their skills, their confidence and to challenge them in new directions. The Value proposed by Etqan-Tech is realized by the skills of the consultants. Each consultant adds up to the whole organization skills set

Etqan-Tech main skills set are:

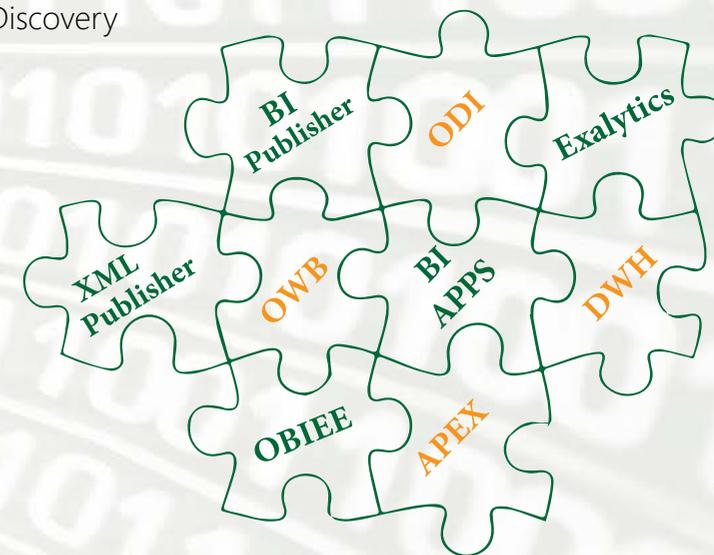
- Consulting Skills
- Analytical Skills
- Business Analysis Skills
- Business Intelligence Skills
- Business Planning Skills
- Requirement Management skills
- Software Development Experience
- Data warehousing skills
- Banking Experience
- Budgeting and Planning Experience
- Enterprise Performance Management (EPM)
- Data Quality Assessment & Improvement
- Profitability Management



Etqan-Tech Expertise

Expertise consists of those characteristics, skills and knowledge. Etqan-Tech consultants are experts in the following domains/Areas/Products:

- Oracle Business Intelligence (OBIEE)
- Oracle BI Publisher / XML Publisher
- Oracle BI for Applications (BI Apps/OBIA)
- Oracle Exalytics In-Memory Machine
- Oracle Data Integrator (ODI)
- Oracle Warehouse Builder (OWB)
- Oracle Application Express (APEX)
- Data Warehousing (DWH)
- Balance Score Cards (BSC)
- Oracle On-Line Analytical Processing (OLAP)
- Oracle Enterprise Data Quality (OEDQ)
- Oracle Product Data Quality (OPDQ)
- Oracle Communication Data Model (OCDM)
- Oracle Service Oriented Architecture (SOA)
- ESSBASE
- Informatica
- Endeca Information Discovery
- Oracle Spatial
- GoldenGate



Highly Skilled Consultants

Customer Centric

Etqan-Tech Achievements

Business Intelligence Implementation:

- Oil & Gas (5 Projects)
- Higher Education (2 Projects)
- Defense (4 Projects)
- Telecom (4 Projects)
- Logistics (1 Project)
- Banking, Insurance & Finance (4 Projects)
- Public sector (3 Projects)
- Manufacturing, Retail & Distribution (3 projects)

Business Intelligence Training:

- Delivered : 65+ BI & DWH Courses
- Covering : 14 Countries (Middle East & Africa)
- Making : 2700+ Training Hours
- Tutoring : 650+ Students



Etqan-Tech Customer's Foot Print

Etqan-Tech completed success stories in the following 14 countries:

- Kenya
- Nigeria
- Lebanon
- Egypt
- UAE
- Jordan
- KSA
- Qatar
- Cameroon
- Kuwait
- South Africa
- Uganda
- Bahrain
- Iraq



We Make Success Stories

We Serve MEA

Customers served



KHALDA PETROLEUM COMPANY



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